

Hospice New Zealand | 2015 Annual Review



From the CEO

WELCOME



Like many years previous 2015 was a year of highlights and achievements across the various areas of our work.

During 2015 we made two new appointments to the Hospice NZ team, extending the human resource capability in the key areas of corporate partnerships and project leadership around our standards and education work.

SOME HIGHLIGHTS FROM 2015

👉 **Caring Connections in Our Community – Farmers relationship**

For the second time all 58 Farmers Stores throughout the country supported their local hospice service raising funds in the lead up to Christmas. Once again each store had a tree of remembrance and asked their customers to make a donation to support our work. An incredible \$678,000 was donated during the campaign, an increase of 9% on the 2014 campaign. We continue to be amazed, humbled and so grateful for all this ongoing relationship with Farmers gives to our organisation. An amazing group of people within the Farmers team and their supportive customers contributed to this being the most successful national fundraising event in the history of our organisation.

👉 **Maximising the additional \$7M innovations funding for hospices**

In 2014 the re-elected National Government continued to show their commitment to supporting hospice with an additional \$20M funding for our organisation. \$13M went directly to hospice services, whilst the remaining funds were committed to hospices for supporting new innovative services specifically with aged care and primary care. Hospice NZ began an intensive project to provide a national process to support members to access these funds – the goal being for services to start 2016/17. This was an exciting, challenging and new way of working for Hospice NZ, members and the Ministry of Health and we look forward to some excellent outcomes from this approach into the future.



Launch of the updated Fundamentals of Palliative Care

In 2012 Hospice NZ launched the original Fundamentals of Palliative Care, a nine package learning series targeted at aged residential care staff. Since the launch over 10,000 deliveries of these learning packages have occurred nationally, the packages are delivered to the local community via hospice services. In 2014 a comprehensive review of the content was started, with the goal of opening up the audience for the package to all healthcare providers. In late 2015 the generic Fundamentals of Palliative Care were released to all member hospices. Thank you to everyone who contributed via the working group and governance group on this project.

I would like to acknowledge and thank the hard working Hospice NZ Board for all their guidance, expertise and support throughout the year.

Finally, thank you to the team at Hospice NZ for delivering on an ambitious work plan for 2015. I believe the achievements of the past year speak volumes to our collective expertise and determination to deliver to our members and ultimately people needing hospice services throughout NZ.

Warm regards

Mary Schumacher
Chief Executive, Hospice NZ

THE HOSPICE NZ BOARD – 2015

Biddy Harford, CEO, Te Omanga Hospice – Chair
John Peters, Chair, Nelson Tasman Hospice – Deputy Chair
Wilf Marley, Trustee, Hospice North Shore
Kevin Nielsen, CEO, Hospice Taranaki
Peter Buckland, CEO, Mercy Healthcare Association
Lisa Roberts, Chair, Hospice West Auckland

CLINICAL ADVISORS – 2015

Dr Michal Boyd – University of Auckland
Dr Brian Ensor – Mary Potter Hospice

THE HOSPICE NZ TEAM – 2015

Mary Schumacher – Chief Executive
Rachael Crombie – Membership Projects Advisor
Mandy Gill – EA to the CEO
Moira Marcroft – Corporate Partnerships
(from September 2015)
Anne Morgan – Practice Development Advisor
Chris Murphy – Project Leader (from August 2015)
Geeta Unka and Min Sui – Accounts
(external contractors from Bookworks NZ)
Rachel Wilson – Sponsorship & Communications Manager

From the Patron

OUR AMBASSADOR JO SEAGAR



Once again I had a thoroughly enjoyable and rewarding year as Ambassador for Hospice.

Highlights of the year must include being a guest at the Totara Hospice South Auckland Ladies Lunch. What a magnificent event, enjoyed by all. It was such a great day meeting the bright young things who are Youth Ambassadors for this hospice service. It was wonderful to see young and old come together for the benefit of hospice.

I also spent considerable time supporting the Caring Connections Campaign with Farmers. I was honoured to be asked to be involved in the second year of this amazing event. A day's filming in my local Farmers allowed me to put names to faces of the staff there – who I have met many times in my capacity as a customer, so to be able to thank them for what they are doing on behalf of hospice was extremely rewarding.

The Farmers campaign and Tree of Remembrance makes me realise just how much hospice means to the community. Watching the staff at Farmers so eager to ask their customers for support, and those people so willing to give and remember their loved ones made me feel really proud of my continued association with hospice.

Thank you to everyone who donated and for Farmers for making this type of fundraiser possible.

Once again I enjoyed my House of Travel cruise trips to Italy where I got to expose the wonderful people on the trip to the sights, smells, tastes and experiences of Umbria. Two trips in 2015 meant over \$3,500 was donated to hospice. Everyone who comes on these trips nominates a hospice to receive a donation – thanks to Pam and the team at House of Travel Motueka for organising the experience and also for their generosity.

2015 was certainly a quieter year for me for my hospice work – thanks to my pesky ankle requiring surgery and a long recovery time, yet again. However this doesn't dent or change my love for all things hospice – and as I do every year, I pledge myself to the role of ambassador and patron for as long as you need me.

Thank you to everyone who volunteers, donates and support hospices to ensure everything provided can continue to be free of charge. You are marvellous people.

With love

A handwritten signature in black ink that reads "Jo Seagar". The signature is fluid and cursive, with a distinct "J" and "S" at the beginning.

Jo Seagar
Patron and Ambassador for Hospice New Zealand

The big picture

IN THE YEAR TO JUNE 2015

18,000

families received care and support from hospice services

Hospice services across the country provided care and support for just over 18,000 people and their families, carers and whānau, either before or after the death of their loved one.

1 in 3 

people who died in New Zealand were supported by hospice

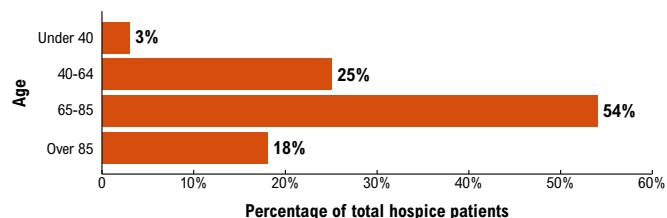
Hospice services provided care and support for just over 10,000 people who died that year and Statistics New Zealand recorded nearly 31,600 deaths in the country. Therefore for the year ended June 2015, hospice services were involved in supporting 32% of patients and families and whānau for all deaths in New Zealand.

30%

of people using hospice services had a non-cancer diagnosis

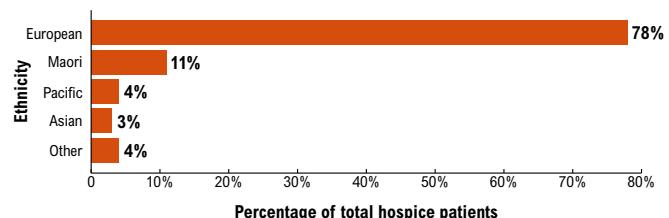
Hospice services provide care and support for anyone with a life limiting condition – not just people with cancer. In the year ended June 2015, approximately 30% of patients had a diagnosis related to respiratory, cardiovascular, renal, neurological or other non-cancer conditions.

People of all ages use hospice services, in 2015 32 people were over 100 years of age

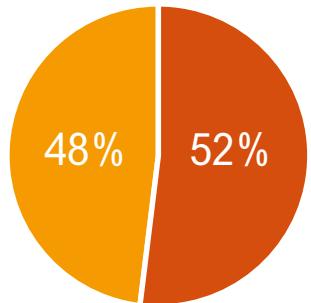


61

different ethnic groups were identified by people using hospice services



52% of hospice patients were male and 48% female



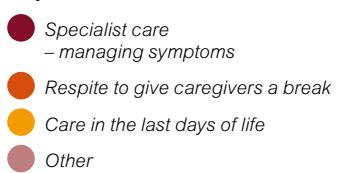
Care in the community

Hospice is a philosophy of care and whilst most hospice services have inpatient facilities and day care programmes, the majority of people are cared for in their own home. 69% of people who died supported by hospice, did so in the community – in their private residence or residential aged care facility.

26%

of people using hospice services had an admission to an inpatient facility

For the one in four people who required a stay in a hospice inpatient facility, 69% were admitted for specialist care around managing symptoms, 15% were admitted for respite to give their caregivers a break and 13% were admitted for care in their last days of life.





GOAL 1

Community engagement – raise awareness and understanding of hospice services through community engagement.

👉 **National branding for hospices**

During 2015 we continued to support hospices using the ONE brand – supplying imagery from the newly launched image library and developing collateral using the brand.

Hospice Mid Canterbury became the newest associate member of Hospice NZ during 2015. As a new charitable trust set up in the Ashburton region, the trustees decided to accept the offer to use the national brand as they establish their service in the area.

We were delighted to welcome Hospice Waikato to the group of members adopting the brand for their service. This brings the total number of hospices operating under this national branding to 22.

👉 **Living Every Moment – Hospice Awareness Week 2015**

Once again we developed, implemented and managed a national awareness campaign in the third week of May.

Publicity materials were developed via a working group consisting of members who provided expertise and guidance to develop posters, social media content and PR support materials for the benefit of all hospices. 27 hospices used the nationally developed materials to generate awareness during this campaign.



GOAL 2

Leadership through collaboration – provide national leadership, direction and support through collaboration with members and the wider sector.

Collaboration with members

During 2015 Mary Schumacher spent considerable time visiting hospices and providing advice and support via telephone to hospice CEO's and Board Chairs. As a member driven organisation this is a really important role to ensure we keep in touch with the issues facing hospices at a local level.

This support extends into each of the professional network groups we support on an ongoing basis. There are now established groups representing a range of clinical and non-clinical staff. The majority of communication with the networks is email based – however in 2015 we continued to provide the annual meeting hosted in Wellington for each group.

In 2015 the annual meetings were well attended by members:

- Quality network – 16 attendees representing 15 hospices
- Educators network – 25 attendees representing 17 hospices
- Family support network – 27 attendees representing 19 hospices
- Spiritual care network – 20 attendees representing 19 hospices
- Retail shop managers network – 31 attendees representing 16 hospices
- Fundraising network – 29 attendees representing 20 hospices
- Managers of volunteers services network – 25 attendees representing 23 hospices
- Nurse leaders network – 19 attendees representing 16 hospices

Collaboration with national groups

Palliative Care Council

Mary Schumacher, CEO, continued to hold the role of Chair until the Minister of Health disestablished the Palliative Care Council in September 2015.

ANZSPM

Mary Schumacher, CEO, continued to meet regularly with the Chair of this group and there was regular interaction between our two organisations via the Care Alliance group. Dr Brian Ensor, Clinical Advisor presented on behalf of Hospice NZ at the annual conference.

Prostate Cancer Foundation

Anne Morgan, Practice Advisor, presented at the Annual Conference and also managed an exhibition space interacting with delegates during the Conference. This was an excellent opportunity to educate on the role and services of hospice and also to provide an introduction to the education opportunities and resources that are available to field workers of this group.



Goal 2 continued

Palliative Care Nurses New Zealand

Chris Murphy, Project Leader, continues membership of this group and Anne Morgan, Practice Advisor, presented at the Annual Conference. Regular interaction takes place between our two groups via the Care Alliance group.

National Clinical Leaders Group.

Chris Murphy, Project Leader, joined the newly established National Clinical Leaders Group. This is a collective of individuals who hold a national role with their national organisation and was established to meet the need for national collaboration and professional support. Other organisations represented include Alzheimers NZ, Arthritis NZ and Parkinsons NZ.

Last days of life – working group

Anne Morgan, Practice Advisor, continued to represent Hospice on this working group which was convened in 2014. Te Ara Whakapiri: Principles and Guidance for the Last Days of Life was launched in December 2015 by the Ministry of Health.

CANGO

Mary Schumacher, CEO, continued to be a member of the CANGO group. CANGO is a group of NGO's who have an interest in providing cancer related support and resources to the community and health care professionals.

Palliative Care Australia Conference

Mary Schumacher, CEO, and Professor Heather McLeod presented at the Palliative Care Australia Conference on our ongoing work and relationship with the aged residential care sector.

Collaboration with national partners and supporters

Dilmah

For the nineteenth year Dilmah supplied all the tea required by the 29 hospices throughout the country, ensuring that anyone using hospice services is able to have a quality cup of tea whenever they need it. This equates to around 400,000 tea bags at a value of over \$30,000.

Farmers – Caring Connections in Our Community

2015 was the second year of our national relationship with Farmers. The Caring Connections in Our Community campaign ran from 19 November – 24 December with each of the 58 Farmers stores raising money for their local hospice. Customers could make a donation and put a card on the Tree of Remembrance or purchase a specially designed bauble during this campaign. An amazing \$678,115 was donated to hospices from this campaign.



Quest Serviced Apartments

Each of the Quest Serviced Apartments around the country partnered with their local hospice – lending their support in a variety of ways during 2015 – donating prizes, doing collections and volunteering for hospice.

👉 Corporate supporters and donors

During 2015 we were very grateful to receive a number of grants and donations from various grant makers, individuals and businesses. With thanks to:

- Four Winds Foundation
- Spark Foundation – Give a Little
- Pub Charity
- Chainsaw and Outdoor Power
- Phoenix Trading Company
- Perpetual Guardian
- Russell Investments

Genesis Oncology Trust

2015 was the 13th year that we received a grant from the Genesis Oncology Trust to fund the Palliative Care Lecture Series. This funding means that we are able to provide the monthly teleconference based lecture series totally free of charge to participants – both hospice members and the wider palliative care community.

New Zealand Lottery Grants Board

Once again we received an annual grant to support our operational costs. We are extremely grateful for the ongoing support of the Lottery Grants Board.

VMD Collier Charitable Trust – administered by Guardian Trust

In 2015 we once again received a grant to support the projects that benefit member hospices throughout the country. Thank you to the VMD Collier Trust for their ongoing commitment to support hospice services in New Zealand.

👉 Online donations

Hospice NZ provides an online donation facility that allows people to donate securely to the hospice of their choice. We pass on 100% of every donation made to the hospice nominated by the donor. In 2015 hospice members received over \$34,000 of donations via our website, hospice.org.nz. Hospice NZ received just over \$2,000.



GOAL 3

Advocacy – ensure equitable funding and delivery of hospice care.

👉 **Representing member hospices at the Ministry of Health**

During 2015 Mary Schumacher, CEO, met regularly with representatives of the Ministry of Health. These meetings are an opportunity to discuss the work plan of Hospice NZ, issues facing the sector and highlight any areas of focus that might require attention.

👉 **Hospice costing project**

During 2015 Hospice NZ continued to support the ongoing work around this project that aims to bring a shared understanding and approach to describing the cost of hospice care in a consistent way across all services.

In late 2015 stage two of the project came to its conclusion and each hospice was presented with a summary based on their submitted information. Stage three is under consideration for future work on this important area.

👉 **Data and information project**

Data and information underpins care and is crucial to improving services for patients, family and whānau with palliative care needs. This project aims to standardise data and produce a single national dataset of national hospice activity, services and outcomes.

Generous support from Pub Charity has enabled Hospice NZ to undertake a pilot and then expand findings across all hospices. This project has confirmed mechanisms for improving the quality of hospice data and to bring together information across services to provide a picture of the care provided to patients, families and whānau.



GOAL 4

Workforce development – support a high performing hospice and palliative care workforce.

Genesis Oncology Palliative Care Lectures

During 2015 an average of 51 sites hosted the lecture each month. In total there were 4311 attendees for the eleven lectures – an average of 390 people per lecture. Registered sites hosted many visitors from across the health sector, 34% of all attendees were visitors to sites.

During the year, there were 723 downloads of the recorded lectures via our website. This is 16% increase from the year before and approximately 50% of these individuals had not previously attended a lecture at a registered site.

We were able to provide this valuable professional development opportunity thanks to the continued generosity of the Genesis Oncology Trust. The Trust provides full funding for this project, meaning that we can offer this opportunity to member hospices and the wider health care sector completely free of charge.

Foundations of Spiritual Care Professional Development Programme

The Foundations of Spiritual Care programme targets the foundation spiritual care training needs of hospice teams (all staff and volunteers). The programme is delivered by cultural and spiritual care advisors and explores spirituality, wairuatanga and spiritual care at the end of life. Ultimately the aim is to improve the spiritual wellbeing of organisations and spiritual care for patients, families and whānau.

The programme was evaluated in 2015 by three university researchers. The findings showed the programme has the potential to improve connectedness and relationships between staff and to help facilitate an environment where spiritual care within hospice is improved. The programme created an opportunity to increase spiritual health literacy and influenced a sense of responsibility among the workforce to give expression to spirituality at both a personal and at an organisational level.

Syringe Driver Competency Programme

This practical skills based training programme is delivered by member hospices to health care professionals responsible for administering medications to patients via a syringe driver. 1692 nurses completed the training programme and 877 nurses attended an update session in 2015.

Palliative Care for Care Assistants Training Programme

This introductory course is aimed at health care assistants who provide palliative and end of life care to people in aged residential care and the community. This year 328 health care assistants completed the training. The Fundamentals of Palliative Care Programme provides similar but more in-depth information and a broader education opportunity.



With thanks to the Farmers team 2015











Goal 4 continued

👉 **BNI Palliative Care Scholarship Programme**

2015 was the ninth year BNI provided funding to Hospice NZ to enable us to provide the scholarship programme. We received 17 applications and awarded 12 Scholarships to a variety of study. The national priority for the scholarships has been to support the professional development of psychosocial and allied health teams at member hospices. This consistent support has enabled several of these team members to complete their palliative care qualifications.

👉 **Fundamentals of Palliative Care**

Member hospices continued to deliver this programme of nine packages to health care professionals and staff working in aged residential care facilities in their community.

In 2015 a total of 883 packages were delivered to a total of 11,108 people. A total of 863 people completed the full programme and received badges to acknowledge this achievement.

In November 2015 we completed a review of the original nine packages and launched an updated generic version of the programme that can now be offered across all health care settings where palliative care is delivered. With the addition of the Fundamentals of Spirituality package the programme now offers a total of ten packages which is delivered by hospice educators and clinicians.

During 2015 we have worked with Careerforce New Zealand, an industry training organisation, on the development of a qualification in palliative care for senior support workers employed in aged residential care and the community. The Fundamentals programme will be recognised as the preferred resource for knowledge and learning to achieve this new qualification.



GOAL 5

Quality and Standards – enhance the quality and standard of hospice care by supporting members to deliver good outcomes for patients, families and whānau.

Hospice New Zealand Standards for Palliative Care

The Standards of Palliative Care, for adult services, can be used to support quality management, improvements and benchmarking at local, regional and national level.

We work with member hospices to support the implementation and use of the Standards to self-review their service and support their quality improvement processes.

Since the launch of the Standards (in 2012) 24 member hospices have engaged in the self-review process. By the end of 2015 we had received 28 self-review reports and we had facilitated 25 peer mentor visits.

Eleven peer review visits were completed in 2015, including four member hospices completing their second cycle of the programme.

We currently have eight trained and experienced peer mentors available to support and advise on the self-review process. In November, we provided a training day to support and update the peer mentors in their role and to maintain the standard of the programme.



NATIONAL PARTNERS

HOUSE OF TRAVEL

In 2015, Hospice New Zealand and House of Travel celebrated the ten-year anniversary of our national partnership – an association which goes from strength to strength, and of which we are very proud.

Over the past decade, House of Travel stores throughout the country have supported their local hospices in ways as diverse as their communities, helping to raise both funds and awareness.

In 2015, highlights have included teams from House of Travel stores:

- *Hosting 'Armchair Travel' sessions – whisking patients, caregivers and volunteers away to foreign countries and places of interest with stories and photos – truly encapsulating 'living every moment'*
- *Organising, sponsoring and attending fundraising events such as quiz nights, movie screenings, sports tournaments and book fairs – with some even baring their legs in support of 'Shorts for Hospice' day*
- *Sponsoring hospice running costs such as nurses cars and art therapy supplies, and providing use of their facilities for hospice special events and meetings*
- *Generously volunteering their time to support a wide range of initiatives including street collections, the Trees of Remembrance campaign and Christmas gift wrapping stands*
- *Creating memorable experiences for patients participating in a 'Living Well' programme*
- *Promoting Hospice Awareness Week in-store, online and via social media*
- *Sharing their business knowledge, expertise and contacts with fundraising teams and volunteers and engaging their customers*
- *Collecting and donating second hand clothing to their local hospice shops, and encouraging their customers to do the same*

We would particularly like to recognise the commitment of Debbie Herridge, Tracee Buckenham, Paul Murray and Jen Mason from Roydvale Ave, whose tireless support of Nurse Maude Hospice was celebrated at the recent House of Travel Awards.

It is the dedication and energy of teams such as this that highlight the tremendous difference that can be made in our local communities through this special partnership.



CRAIGS™ INVESTMENT PARTNERS

2015 is the eighth year of the national partnership between with Craigs Investment Partners and once again some fabulous initiatives between branches and hospices raised funds and awareness at a local level.

During the past eight years the annual efforts of the Craigs team have contributed well over \$1Million towards hospice services. What a wonderful achievement.

The Head Office staff of Craigs raised over \$2,000 from various fundraising activities during Hospice Awareness Week.

Below is a summary of activities between branches and hospices for 2015.

Kerikeri and Hospice Mid-Northland

The branch once again organised a golf tournament and charity auction that raised around \$18,000 for hospice. They also made a donation towards refreshments at a hospice run art and collectable auction as well as attending – the event raised \$20,000.

Hamilton and Hospice Waikato

In 2015 the Hamilton branch of Craigs Investment Partners supported hospice by taking two tables at the annual Bucket List Banquet dinner using this as an opportunity to host their clients.

Palmerston North and Arohanui Hospice

Once again the branch supported the Michael Higgins Memorial Golf Tournament which in 2015 raised over \$40,000. They also helped to promote and attended the Hearts & Homes fundraising event held by the hospice.

Invercargill and Hospice Southland

The Craigs Investment Partners Invercargill Hospice Classic Golf Tournament raised over \$10,000 for Hospice Southland.

Whangarei and North Haven Hospice

The Whangarei branch sponsored a BA5 event during Hospice Awareness Week 2015.

Wellington and Mary Potter Hospice and Te Omanga Hospice

The Wellington branch was involved with two hospice driven activities in 2015, volunteering their time for the street collection and Strawberry Festival.

Rotorua and Rotorua Community Hospice

Once again the Rotorua Branch of Craigs Investment Partners organised the Hospice Golf Classic, raising more money than ever before, a total of \$11,000 was donated from this event.

Blenheim and Hospice Marlborough

The Blenheim branch and Hospice Marlborough took a break from their annual golf tournament during 2015 but continued to keep in touch with plans for a relaunched bigger and better event in 2016.

Wanganui and Hospice Wanganui

\$3000 was donated to hospice from the annual PIN High Craigs Investment Partners Wanganui Pro-Am.

New Plymouth and Hospice Taranaki

The New Plymouth staff continued to provide investment advice to the hospice board as well as promoting hospice fundraisers and events.

Auckland and Hospice North Shore

Members of the Auckland Branch hosted a Hospice Cuppa, collected during Awareness Week, supported their team mates who were participating in the Auckland marathon and sponsored a hospice run event.

Gisborne and Hospice Tairawhiti

Members of the Craigs Investment Partners team support the annual Strawberry Festival which generated over \$5000 to support hospice services in the area.

Tauranga and Waipuna Hospice

Once again the Tauranga branch sponsored the hospice newsletter and volunteered during the Tree of Remembrance campaign. The branch also sponsored two Jo Seagar related events during 2015.

Dunedin and Otago Community Hospice

The Dunedin branch continued to support the hospice in a number of ways during 2015. The Golf Classic once again raised significant funds for the hospice, each staff member volunteered to collect during the street appeal and sold tickets in the Annual Trailer Raffle and the branch sponsored a hole at the Otago Golf Tournament for the benefit of hospice.



Since our partnership began in 2007, BNI chapters have raised and donated more than \$1.3 million towards the work of hospices nationwide. With more than 2,600 members across the country, BNI's commitment to hospice is also invaluable in helping to raise awareness of the work of our organisation.

Each year, BNI New Zealand funds the *BNI Palliative Care Scholarship Programme*, awarding 12 hospice staff members financial support to undertake post graduate study in their specialty fields. This supports Hospice New Zealand's commitment to growing leaders in palliative care.

In 2015, BNI raised more than \$141,000 for hospices nationwide. Below is a selection of just some of the ways in which BNI chapters supported their local hospice.

The BNI Manawatu chapters (**Palmerston North, Feilding and Heartland**) held a hugely successful casino and auction evening in support of Arohanui Hospice. One BNI member even shaved his head to raise funds for the occasion.

A multitude of weekly misdemeanours from the team at **BNI Legends** resulted in a sizeable donation to Hospice Waikato, as did **BNI Waikato Metro**'s support via a quiz night and donation collection. **BNI Matamata** hosted an event featuring broadcaster Mark Bunting, and donations were also received from **BNI Te Awamutu**.

A donation from **BNI Ashburton** helped the newly established Hospice Mid Canterbury provide a massage service in their local community. Members also offered discounted services for marketing and printing.

On the North Shore, a Christmas event enabled **BNI Takapuna** to sponsor the cost of SKY TV in a room of the Hospice North Shore inpatient unit. Generous donations were also received from BNI chapters **Albany, Mega, North Harbour** and **Shore City**.

Cranford Hospice was the grateful recipient of donations from **BNI Hawkes Bay** and **BNI Wine Country**, collected throughout the year at weekly breakfast meetings.

Another fabulous Black Tie event organised by the **BNI Canterbury chapters** made a great difference to the work of Nurse Maude Hospice, supported further with proceeds from the **BNI The Breakfast Team**'s quiz night, a **BNI Phoenix** raffle, and additional donations from **BNI Alliance, BNI Rangiora, BNI Kinesis** and **BNI Pinnacle**.

Totara Hospice South Auckland was the grateful beneficiary of **BNI Metro** and **BNI Business Growth**'s fundraising efforts at the Great Auckland Bed Race, along with funds raised from **BNI Parnell**'s weekly auctions of members' services, and donations from **BNI Connect** and **BNI Counties**.

BNI Invercargill supported Hospice Southland with donations and gifts in kind, while also volunteering their time to collect for the street appeal.

BNI Energise made a generous donation to Hospice Taranaki following a very successful quiz event. Donations from their weekly meetings

enabled the hospice to purchase two new sensor mats, and members even purchased their Christmas Secret Santa gifts from their local Hospice shop.

The **West Auckland BNI chapters** provided invaluable support to Hospice West Auckland in 2015, helping to organise and run a hugely successful 'AbFab Fashion Show' and hosting a 'Barn Dance at the Boat House'. Further donations were also received from **BNI Titirangi, BNI Waitakere** and **BNI West is Best**.

BNI Masterton supported the Hospice Wairarapa Community Trust by donating their weekly fines, and volunteering their time to assist with the Tree of Remembrance campaign.

Amitabha Hospice was the grateful recipient of a donation from **BNI Newmarket Platinum**.

BNI chapters across Wellington supported Mary Potter Hospice in a wide variety of ways. Events included movies (**BNI Business Abundance**), go karts (**BNI Harbour City**), cake auctions (**BNI Positively Wellington**), a comedy night (**BNI Trading Co**) and quiz competitions (**BNI The Brunch Bunch**), in addition to further donations from **BNI North City, BNI Hutt Forefront** and **BNI Accelerate**.

In Auckland, **BNI Remuera, BNI Newmarket Platinum** and **BNI Epsom** donated funds in support of the work of Mercy Hospice Auckland. **BNI Central** and **BNI Means Business** raised funds with weekly auctions and **BNI City Business** donated their Joker Poker funds.

Proceeds from an After 5 Networking Function were donated by **BNI Blenheim** to Nelson Tasman Hospice, along with a gift in kind of postal stamps.

BNI chapters also supported their local hospices in other regions – **BNI Rotorua Workx** members sold raffle tickets for Rotorua Community Hospice, and **BNI Hutt Business Connections** made a donation towards the work of Te Omanga Hospice. In Tauranga, Waipuna Hospice received support from **BNI In the Bay** and **BNI Tauranga Harbour**. Donations from **BNI Whanganui's** weekly meetings were collected in support of Hospice Whanganui.



FINANCIALS

OPERATIONS	31-Dec-15	31-Dec-14
Subscriptions	534,450	436,401
Conference ¹		232,799
MOH contracted projects	129,419	177,973
MOH Innovation project	57,570	
Other income	37,641	11,811
TOTAL OPERATING INCOME	\$759,080	\$858,984

Wages and salaries	590,689	573,222
Conference costs	1,726	201,755
MOH contracted projects	36,988	46,678
MOH Innovation project	57,570	
Membership costs	286,142	196,945
Overheads/administration	171,323	144,829
TOTAL OPERATING EXPENDITURE	\$1,144,438	\$1,163,429
Operating surplus/(deficit) before fundraising	(385,358)	(304,445)

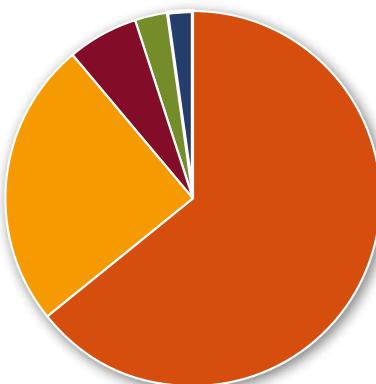
FUNDRAISING INCOME

Donations ²	1,096,300	19,627
Grants and sponsorship	287,990	243,445
Net Fundraising Income	\$1,384,290	\$263,072
NET SURPLUS/(DEFICIT) FOR THE YEAR	\$998,932	(\$41,373)

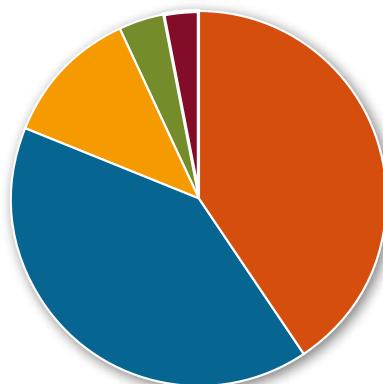
¹ The biennial conference was held in October 2014, there was no conference in 2015.

² Hospice NZ was the grateful beneficiary of a large bequest (\$1,069,119) during 2015. The HNZ Board agreed to hold the funds in reserve and do not intend to use such funds for future operational expenditure.

INCOME 2015



EXPENDITURE 2015



From the Chair

BIDDY HARFORD



It is a pleasure to present this Annual Review following my first year as Chair of Hospice NZ, I was honoured to be elected to this position by the Board following the 2015 AGM. I must pay tribute to Wilf Marley who vacated the position after nine years as Chair, leading the organisation through a period of considerable change for palliative care. Wilf is extremely well respected by members, his fellow trustees and the wider palliative care sector and I appreciate his guidance over the past 12 months as I have settled into this role.

This report contains an impressive selection of statistics and commentary which demonstrates a strong commitment to supporting and enabling the best care possible at the end of life for anyone who needs hospice care and support.

Looking forward to the future we must ensure Hospice NZ continues to be outward looking and seeks ways in which to collaborate with not only our members but also the wider healthcare sector.

The increasing demand for end of life care means that we have to be realistic about our ability and role in providing care. Financial demands and demands on human resources mean that working across environments – hospice, hospital, community, and primary care is essential.

I know I speak for my fellow board members when I acknowledge the achievements of Chief Executive Mary Schumacher and the Hospice NZ staff whose consistent dedication and application I applaud.

I would like to express my gratitude to my fellow Board members whose hard work contributes to the fulfilment of the Hospice NZ mission, I also acknowledge our members and funders and of course the community for their support throughout the year.

Warm regards

A handwritten signature in black ink that reads "Biddy Harford".

Biddy Harford
Chair, Hospice NZ



Our vision

Anyone who is dying has the opportunity to celebrate their life with the help of hospice

Our values

Patients come first – every decision we make is based on this belief

Caring – we genuinely care about our people, patients and their families' needs

Professional – in all instances we will act professionally and with compassion

Determined – we are driven to work in partnership with our members and community

Our mission

Hospice NZ aims to be the recognised leader of the hospice movement and support our members by:

1. Enhancing quality and consistency in the delivery of hospice care
2. Supporting a high performing hospice/palliative care workforce
3. Advocating for the provision of hospice/palliative care for all New Zealanders and providing central leadership and direction
4. Increasing awareness of hospice services in New Zealand
5. Maintaining a highly effective, well-resourced and well managed national organisation



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